

HIGH LIGHT

GRUNWALD[®]
Dosing · Filling · Packing



GRUNWALD's customer magazine no. 54 / December 2022



Editorial	2
15 employees celebrated their anniversary of employment	3
GRUNWALD machine for the successful product Sirop de Liège [®]	4
Out of conviction: the GRUNWALD cup filling machine for delicatessen in premium organic quality	5
Highly efficient support and customised service	6
Geocaching in Maierhöfen – trainees' action day	7
The page for your feedback	8



EDITORIAL



This year, there has been a noticeable relief in material shortages and challenges for our staff, especially those in the purchasing department. In the meantime, we have been struggling with enormous price increases in materials and energy, as well as almost all costs of living. This means the general situation remains challenging. Nevertheless, there is a light at the end of the tunnel for us, for Grunwald.

After a 2-year forced break due to corona, trade fairs could take place again last year. Each of the trade fairs and events we took part in offered well appreciated opportunities for meetings, intensive discussions with our customers and potential customers about the latest trends and technical solutions to meet their requirements for rotary-type and inline machines.

At this point, we would like to thank you, our customers at home and abroad, for your great trust and loyalty towards GRUNWALD.

After a 5-year break, we look forward to the **Interpack exhibition**, which will take place in **Düsseldorf from 4-10 May 2023**. This trade fair is the global driving force for the packaging industry. The organisers expect that this exhibition will be of great interest to visitors from all over the world and finally result in a record participation of exhibitors. Of course, Grunwald will also be there. You will find us in **hall 6, stand no. B01**. We will be able to show the complete range of our machinery, including two highly interesting exhibition machines showing new developments in the ultra-clean sector. This is the only information we can reveal for now.

Further positive news is the completion of Assembly Hall 4 in the early summer of next year. Readers of our LinkedIn posts

already know that we are going to extend our production area by 1,400 square metres and the assembly area by approx. 700 square metres with this multi-storey building. Due to its height of 6.5 metres, it will be possible to assemble big machines there or inline machines with packing material feeding from the upper floor or a second floor. In addition, two crane bridges with a total load capacity of 12.8 tonnes will be installed in this hall.

With significant increases in electricity prices, our latest investment will be more than a ray of hope – a secure power supply. Our 1,200 square metre tube photovoltaic system, which has been supplying green electricity for 12 years, will be expanded by 600 kWp (kilowatt peak) over the next year. With its output of 600,000 kWh, we will be able to supply all our buildings – above all assembly halls and parts manufacture – with almost 100 % CO₂-free electricity. This "home-made" electricity will then be fed into the power supply system via our own transformer station, which will soon be completed. As a result, we will be almost independent of external power supply and can secure the continuous manufacture of all machines and production parts without any breakdowns.

As you can see, Grunwald has made a lot of investments and will start 2023 with a lot of innovations.

We would like to wish all our customers, employees, suppliers and partners pleasant and restful Christmas holidays and all the best for a successful year in 2023.

Your
Ralf Müller
and the **GRUNWALD**-Team



COVER

The cover picture was taken during a ski tour to the Hochgrat. It shows the Staufner Haus, a cottage in the Oberstaufen/Lindenberg area of the German Alpine Association. In the background you can see part of the Nagelfluh range and the Alpstein in Switzerland/Appenzell with the Säntis. The valleys in the Bregenz Forest and the Rhine Valley are under a dense blanket of fog while in the mountains the sun is shining under a cloudless sky.

Photo: Martin Rädler

Publisher's imprint
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This year, 15 employees celebrated their anniversary of employment with GRUNWALD

Fifteen long-standing employees out of more than 200 employees have celebrated their anniversary of employment this year – some of them for the first time, some of them repeatedly. If all of their service is added, the result is 270 years of professional experience and knowledge – competence our colleagues and customers can benefit from.

We are proud of our dedicated employees who have shaped the future of GRUNWALD with their ideas, expertise, passion and commitment to our customers over many years. We would like to take this opportunity to thank the following employees. We are proud that you are part of our company.

30 years' anniversary of employment:
Olaf Acksteiner, After Sales, Spare Part Sales
Gerhard Hänslers, Purchasing Dept.

25 years' anniversary of employment:
Berthold Fugunt, Warehouse
Franz Hehle, Assembly Hall

20 years' anniversary of employment:
Uwe Braun, After Sales, Development & Trials
Gerhard Epple, Assembly Hall
Thomas Sieber, Head of IT Dept.
Matthias Keller, Design Department
Hans-Jörg Thanner, Assembly Hall

10 years' anniversary of employment:
Claudia Handler, Purchasing Department
Roland Fietzek, Technical Documentation
Dennis Frei, Welding Shop
Wolfgang Rieg, Head of Warehouse, vehicle fleet & facility management
Stefan Sacher, Sales Director, Business Development
Dietmar Sinz, Training Manager Cutting Machine Operator

On the photo, from left to right:
Front row: Matthias Keller, Claudia Handler,
Dennis Frei, Stefan Sacher
2nd row: Berthold Fugunt, Dietmar Sinz,
Olaf Acksteiner.

3rd row: Gerhard Hänslers, Roland Fietzek,
Uwe Braun
4th row: Wolfgang Rieg, Hans-Jörg Thanner,
Gerhard Epple, Franz Hehle,
Thomas Sieber





Rotary-type GRUNWALD machine for the successful product Sirop de Liège®

Do you know Vrai Sirop de Liège®? This product is a staple in Belgian homes but where did it come from?

Siroperie Meurens was founded in 1902 and is an expert in processing fruit. In addition to their many various fruit mixes (spreads, syrup as well as concentrated juices and dried fruit purees for the food industry), they are particularly proud of Vrai Sirop de Liège®. It is a very fruity speciality whose recipe was developed as early as 1937.

Vrai Sirop de Liège® - a syrup with high fruit content and unique recipe. Approximately one kg of Vrai Sirop de Liège® is produced from four kg of fresh fruit. For producing the sugar-free Vrai Sirop de Liège®, seven kg of fresh fruit is required. This delicacy is used as a spread, side dish for cheese or generally in the kitchen.

www.siroop-de-liege.com

*Photos above:
The packaging, which was designed in 1947 to depict the blossoming pear trees of the Aubel region, still adorn the product today.*

*Photo below:
Siroperie Meurens factory in Aubel, Belgium*

*Photo on the right:
4-lane rotary-type machine GRUNWALD-HITPAC AKH-029S for filling Vrai Sirop de Liège®*



Siroperie Meurens manufacture its products exclusively in Aubel. They have increasingly been using Grunwald filling machines for several decades. In 2016, for the first time, Siroperie Meurens chose to replace a competitor's machine with a high-performance Grunwald machine. After several years' planning they decided in 2021 to purchase a further 4-lane rotary-type machine from Grunwald to meet increasing demand and provide reliability. The machine from 1975 to be replaced could no longer meet these requirements.

With the support of our Belgian representative Decatech, with whom Grunwald has had a successful relationship with for almost 30 years, the way was paved for a successful project.

Siroperie Meurens handle two different cups with the same diameter on this machine, a 4-lane rotary-type machine GRUNWALD-HITPAC AKH-029S. One of these containers is a small aluminum tray as a portion cup with a filling volume of 25 g and the other one is a higher plastic cup with carton sleeve and a filling volume of 80 g (see picture in the column on the left).



After the design, manufacture and assembly phase was completed, Siroperie Meurens owner Patrick Meurens and one of his engineers travelled to Wangen to attend the FAT and release the machine for shipment to Belgium. After a short installation period of only three – four days, they started a successful production with the machine.



Out of conviction: the GRUNWALD cup filling machine for delicatessen in premium organic quality

It is always exciting for us to accompany our customers on their GRUNWALD journey - from their initial enquiry and then to receiving their first machine. It is wonderful to experience how the customer's company develops. With each investment, the aim is to supply the appropriate machine with ideal technology for the customers' present applications and to support them with advice. An example of this partnership is Hanke Wisch, owner of delicatessen producer Grünleben Feinkost, who GRUNWALD has supported from the very beginning.

Hanke Wisch was trained as a food technologist with a large producer of delicatessen salads in Northern Germany. In order to realise his own ideas and goals in the field of food production, he knew that he would have to start his own business. In 2016 he founded Grünleben Feinkost.

A second-hand machine for the beginning
When purchasing his first filling machine, Hanke Wisch's main focus was production reliability. There is a wide range of filling and packaging machines on the market and it is sometimes quite difficult for small

and medium-sized companies to find the appropriate machine. However, this was not an issue for Hanke Wisch. He became familiar with GRUNWALD machines and their reliability and flexibility during his training. Based on these positive experiences, he decided to purchase a second-hand GRUNWALD filling machine.

Innovative and with a strong growth
After a few years, Hanke Wisch had the opportunity to develop and produce a vegan type spread for one of the biggest German producers of cheese and sell it through the sales channels of this large producer.

Special attention for these kinds of products is set on achieving as less remaining oxygen in the cups as possible during the sealing process in order to guarantee a longer shelf life.

This growth and expertise meant Grünleben Feinkost needed to invest in another machine. This time they decided on a new 2-lane, fully-automatic cup filling and closing machine - the GRUNWALD-HITPAC AKH-019SE.

Constant remaining oxygen values of less than 0.5 %

At the beginning they requested a remaining oxygen value of 2-3 %. In the course of the project, it turned out that values of less than 0.5 % are more favourable for the products. Due to the Grunwald technology used, even evacuation was not necessary in order to achieve these values at full machine speed (up to 42 cycles/min.!) The results from several months' production show that the remaining oxygen values are consistently ≤ 0.5 %.

Six years after the company's foundation, Grünleben Feinkost employs slightly more than 20 people at their production plant in the fishing harbour of Bremerhaven. They produce a wide range of delicatessen mainly in premium organic quality (delicatessen salads, spreads in different variations, purely vegan salads as well as new and innovative products).

We were pleased to carry out these orders for Grünleben Feinkost and will be happy to continue being their reliable partner in terms of dosing - filling - packaging.

*Product photos:
www.gruenleben-feinkost.de*



CONTACT

If you are interested in receiving further information on GRUNWALD's rotary-type filling machines, or if you are looking for a solution for your filling application, please do not hesitate to contact us.

For further information please contact:
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Highly efficient support and customised service

Grunwald has the necessary know-how to offer international customer service that is responsive, adaptable and puts the customer first.

The number of employees who are competent contacts and trouble shooters for our customers has grown considerably in the past few years.

Key to this responsiveness is cooperation across departments, with many colleagues having worked together for many years. New colleagues are also quickly welcomed into the GRUNWALD family with the best possible training.

One-stop service

Even though the after-sales service consists of different teams, they all have one thing in common: specific, reliable and customer-oriented action. In regular team meetings, processes are continuously optimised and adapted to the appropriate services.

Our after-sales teams offer assistance and support every day and take care of our customers' requests with skill and passion. Whether it is advice on our extensive service packages, assistance with the purchase and delivery of spare parts or the scheduling of service visits

Every day on duty all over the world

Grunwald has been offering after-sales services for more than 2,500 machines worldwide for many years, as well as a spare parts supply service. We offer remote support worldwide with digital check-up systems, such as online monitoring for preventive maintenance, as well as tools for the evaluation and analysis of rotary-type and inline Grunwald machines. After all, the remote diagnostics help to speed up trouble shooting and remove errors so that we can respond even more specifically to the requirements of our customers. Finally, our teams work on generating real added value for all customers with the data received.

At this point, we must mention our eight service engineers (Kay Arent, Dominik Fink, Michael Grandke, Andreas Hopfner, Patrick Riess, Edi Stölzle, Christoph Werner and Arnan Zukic) who install new machines and carry out modifications or maintenance work on existing machines all over the world.

In addition to the delivery of machines, customer service also means for us, offering sophisticated innovative services for machines already installed and new machines, especially consulting and other services to increase the performance of machines already installed. Upgrades and updates, as well as tools for the evaluation and analysis of machine data, have become increasingly popular for years and are in great demand and much used.

Our service teams will be happy to provide you with offers and further information on our extensive services at any time. We look forward to hearing from you.

The teams of our customer service departments, from left to right:

Carolin Hellmann (Customs Manager, Logistics & Spare Part Sales)

Thomas Marb (Manager of Assembly Hall)

Carla Feiner (Spare Part Sales)

Daniel Thiel (Customer Service)

Marcel A. Sgonc (Factory Manager & Head of After-Sales)

Olaf Acksteiner (Spare Part Sales)

Sofia Achberger (Customer Service Assistant)

Pascal Mayer (Head of Programming)

Simon Maurus (Head of Electrical Department)

Manuel Katzer (Customer Service)

Training Manager Cutting
Machine Operator

Geocaching in Maierhöfen

Trainees' action day at the Ponderosa Ranch

At the beginning of September 2022, 16 trainees from Grunwald set out on a kind of modern treasure hunt with their three trainers Christian Kühnapfel, Michael Assfalk and Martina Fischle in Maierhöfen: geocaching in Maierhöfen.

At the base camp, the Ponderosa Ranch, the trainees got to know each other better with fun team activities. Nothing like escaping imaginary crocodiles to build team bonding! Fortunately, all the trainees survived and this activity gave them a taste of the upcoming adventures ahead.

After four teams of four had been built, one member of each team familiarised themselves with the handling of geocaching/caches, the GPS device, map, compass and walkie-talkie, while remaining team members were each given a responsibility.

Everyone set off together for the first practice cache and recovered it. Afterwards, in rainy weather, each group was on its own to find the 12 caches. The groups had to clarify who would take care of which cache as a single group could not retrieve all the caches. For the target cache, all caches were needed again. Therefore, cross-team agreements via walkie-talkie were very important.

Two caches were hidden "in lofty heights", and "Oh Tannenbaum, wie hoch bist du gewachsen". Now the young people could prove their skills by climbing a tree. The trainers also scaled the tall trees – much to the amusement of their trainees.

Since all groups somewhat neglected the map, teams went cross-country through meadows, fields and the forest to find the caches, which were hidden in a very ingenious way in trees, ductworks, benches and huts waiting to be discovered. It was evident from the participants' clothing that this course of action was not the easiest one.

All the teams showed great ambition and excellent sense of intuition. Even though it had rained and the soil had become slippery, all caches were eventually found. At noon, the groups returned to the Ponderosa Ranch, completely exhausted, but ready to enjoy a barbecue while putting together the coordinates for the target cache.

When tracking the big treasure (i. e. the target cache), the team spirit was challenged again. However, the problem was that the treasure was positioned in the middle of an imaginary lake of acidic liquid!

Entering the lake meant danger to life! Fortunately, aids such as protective clothing, a climbing harness and ropes were available. The trainees puzzled over a solution to recover the treasure. The treasure of chocolate gold nuggets was successfully fished out of the lake and shared among all. This was a great team effort!

Together with our Commercial Manager Christian Hasel, the young people let the day fade away at the Ponderosa Ranch in warm and sunny weather. The trainees prepared a photo album and recovered from the stresses and strains of the day with pizza at the campfire.



Sender

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